

**EXHIBIT C**  
**PART 2**

Exhibit C

Requested Year Item(s): 25928

Requested Fiscal Year 1999						
Per	Dates	Sales \$	%LY	%LP	Units	%LY
1	08/31/98-09/27/98	188,845		-5	1246	-5
2	09/28/98-10/25/98	165,735		-11	1105	-11
3	10/26/98-11/22/98	145,100		-12	971	-12
4	11/23/98-12/20/98	192,980		33	1288	33
5	12/21/98-01/17/99	75,881		-81	506	-61
6	01/18/99-02/14/99	81,565		8	544	8
7	02/15/99-03/14/99	87,802		-17	453	-17
8	03/15/99-04/11/99	53,195		-22	357	-21
9	04/12/99-05/09/99	50,748	-23	-5	351	-20
10		43,775	-07	-14	315	-65
11		41,521	-47	-5	301	-42
12		32,824	-89	-21	285	-85
13		26,115	-87	-20	217	-84
TOTAL:		1,164,066	52		7,939	56

Previous Fiscal Year 1996							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/26/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/18/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	65,850			439		
10	05/11/98-06/07/98	134,015		104	894		104
11	06/08/98-07/05/98	78,210		-42	522		-42
12	07/06/98-08/02/98	289,845		271	1,933		270
13	08/03/98-08/30/98	197,325		-32	1,317		-32
TOTAL:		765,245.00			5,105.00		

CONVERT TO ADAMS GOLF FISCAL PERIODS					TOTAL 98	
		3Q98		4Q98		
		1,246		087		
		118		971		
				1,288		
				199		
				3,444		
1Q98		2Q98				1Q99
0		0				307
0		439				54
0		894				45
0		420				21
0		1,762				1,52
				93		
				1,933		
				1,317		
				4,708		
				9,914		

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	2,200			20		
2	09/28/98-10/25/98	1,100			10		
3	10/26/98-11/22/98	660			6		
4	11/23/98-12/20/98	2,060			37		
5	12/21/98-01/17/99	1,480			19		
6	01/18/99-02/14/99	790			10		
7	02/15/99-03/14/99	641			8		
8	03/15/99-04/11/99	400			5		
9	04/12/99-05/09/99	540			7		
10		240			3		
11		80			1		
12		449			9		
13							
TOTAL:		11,550			136		

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	23,100			210		
10	05/11/98-06/07/98	80,394			731		
11	06/08/98-07/05/98	44,326			404		
12	07/06/98-08/02/98	10,529			98		
13	08/03/98-08/30/98	6,160			56		
TOTAL:		164,509			1,497		

[illegible]

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	1,782	4,708	3,444	9,914	1,521
0	1,273	245	59	1,577	3,000
0	3,035	4,953	3,504	11,491	1,551

TOTAL U.S. Sales: Reconciliation to Regional Sales	1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
					Exhibit VI	
TOTAL *NW (Alaska, Idaho, Montana, Oregon, Utah and Washington) SALES OF ADAMS GOLF CLUBS	0	709	1,412	442	2,563	270
TOTAL *BA (portions of California and portions of Nevada) SALES OF ADAMS GOLF CLUBS	0	731	809	466	2,006	157
TOTAL *LA (portions of California and Hawaii) SALES OF ADAMS GOLF CLUBS	0	354	501	575	1,431	303
TOTAL *SD (portions of California, Arizona, Colorado, portions of New Mexico, Nevada and Utah) SALES OF ADAMS GOLF CLUBS	0	252	382	287	902	178
TOTAL *MW (Iowa, Illinois, Indiana, Kansas, Michigan, Minnesota, Montana and Ohio) SALES OF ADAMS GOLF CLUBS	0	338	408	70	812	32
TOTAL *NE (Connecticut, Delaware, Massachusetts, Maryland, New Hampshire, portions of New Jersey, New York, Pennsylvania, portions of Virginia, and Vermont) SALES OF ADAMS GOLF CLUBS	0	480	1,065	1,273	2,818	454
TOTAL *SE (Alabama, Florida, Georgia, Maryland, North Carolina, portions of New Jersey, Puerto Rico, South Carolina, Tennessee, and portions of Virginia) SALES OF ADAMS GOLF CLUBS	0	150	351	366	867	137
TOTAL *TE (Texas and portions of New Mexico) SALES OF ADAMS GOLF CLUBS	0	22	47	24	93	24
	0	3,035	4,953	3,504	11,492	1,558

COST 0024; COST 0041

Option: SLH  
Location Group: 'NW F4 Or Location:  
Request Total & Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

**MULTIPLE ITEMS SALES HISTORY INQUIRY**

F4 Request: Year: 99  
to Period:

ADAMS "TIGHT LIES" CLUB  
ADAMS "TIGHT LIES" CLUB

ASSORTED LOFTS  
ASSORTED LOFTS

PLT.=42  
PLT.=42

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	48,900.00		-33	326		-33
2	09/28/98-10/25/98	18,750.00		-62	125		-62
3	10/26/98-11/22/98	17,250.00		-8	115		-8
4	11/23/98-12/20/98	28,050.00		53	187		53
5	12/21/98-01/17/99	10,940.00		-61	73		-61
6	01/18/99-02/14/99	11,400.00		4	76		4
7	02/15/99-03/14/99	13,500.00		18	90		18
8	03/15/99-04/11/99	14,800.00		10	99		10
9	04/12/99-05/09/99	11,009.00	28	-20	82	32	-17
10		7,785.00	-80	-35	56	-79	-32
11		13,927.00	134	79	101	153	80
12		13,827.00	-83	-1	137	-75	36
13		9,495.00	-87	-31	96	80-	-30
<b>TOTAL:</b>		220,533.00	5		1,563	11	

REQ TOTALS:  
REQ AVRGS:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	9,300.00			62		
10	05/11/98-06/07/98	39,230.00		322	262		323
11	06/08/98-07/05/98	5,950.00		-65	40		-85
12	07/06/98-08/02/98	83,220.00		999	555		999
13	08/03/98-08/30/98	72,480.00		-13	484		-13
TOTAL:		210,180.00			1,403		

Option : DSH  
Location Group: \*NW F4 Or Location:  
Item: 25927 ADAMS FAIRWAY WOOD STEEL  
Requested Total From to

## DELETED SALES HISTORY INQUIRY

IND460

F4 Request Year: 99

Dept: 26 Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98						
2	09/28/98-10/25/98						
3	10/26/98-11/22/98						
4	11/23/98-12/20/98						
5	12/21/98-01/17/99						
6	01/18/99-02/14/99						
7	02/15/99-03/14/99						
8	03/15/99-04/11/99						
9	04/12/99-05/09/99						
10							
11							
12							
13							
TOTAL:							

**REQ**

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	2,090			19		
10	05/11/98-06/07/98	25,960			236		
11	06/08/98-07/05/98	12,924			118		
12	07/06/98-08/02/98	650			6		
13	08/03/98-08/30/98	110-			1-		
TOTAL:		41,514			378		

**TOTAL \*NW (Alaska, Idaho, Montana, Oregon, Utah and Washington) SALES OF ADAMS GOLF CLUBS**

Exhibit VI

[illegible][illegible]

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	357	1,368	442	2,185	270
0	352	26	0	378	0
0	709	1,412	442	2,563	270

**COST 0026; COST 0042**

Option: SLH .

Location Group: BA F4 Or Location;

Request Total &amp; Average From Period:

Requested Year Item(s): 25926

Previous Year Item(s): 25926

**MULTIPLE ITEMS SALES HISTORY INQUIRY**

F4 Request year: 99

to Period:

ADAMS "TIGHT LIES" CLUB

ADAMS 'TIGHT LIES' CLUB

## ASSORTED LOFTS

## ASSORTED LOFTS

PLT = 42

PLT = 42

Requested Fiscal Year 1999						
Per	Dates	Sales \$	%LY	%LP	Units	%LY
1	08/31/98-09/27/98	34,930		21	233	
2	09/28/98-10/25/98	24,910		-29	166	
3	10/26/98-11/22/98	17,085		-31	114	
4	11/23/98-12/20/98	25,035		47	167	
5	12/21/98-01/17/99	10,800		-57	72	
6	01/18/99-02/14/99	7,350		-32	49	
7	02/15/99-03/14/99	6,150		-16	41	
8	03/15/99-04/11/99	5,370		-13	36	
9	04/12/99-05/09/99	4,920	-67	-8	34	-66
10		6,803	-81	38	49	-80
11		4,574	-42	-33	33	-38
12		2,320	-95	-49	17	-94
13		3,860	-87	66	28	-85
TOTAL:		154,107	17		1,039	18

REQ TOTALS:

REQ AVRG5:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	15,000			100		
10	05/11/98-06/07/98	36,150		141	241		141
11	06/08/98-07/05/98	7,940		-78	53		-78
12	07/06/98-08/02/98	44,325		458	296		458
13	08/03/98-08/30/98	28,790		-35	192		-35
TOTAL:		132,205			882		

Option : BSH

Location Group "BA" F4 Or Location:

Item: 25927 ADAMS FAIRWAY WOOD STEEL

Requested Total From

to

## DELETED SALES HISTORY INQUIRY

F4 Request Year: 99

IND460

Dep't: 26

Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	220			2		
2	09/28/98-10/25/98	110			1		
3	10/26/98-11/22/98						
4	11/23/98-12/20/98	480			6		
5	12/21/98-01/17/99	320			4		
6	01/18/99-02/14/99						
7	02/15/99-03/14/99	-59			-2		
8	03/15/99-04/11/99	160			2		
9	04/12/99-05/09/99	140			2		
10							
11		160			2		
12		100			2		
13							
TOTAL:		1,531			19		

**REQ**

Previous Fiscal Year 1998						
Per	Dates	Sales \$	%LY	%LP	Units	%LY
1	09/01/97-09/28/97					
2	09/29/97-10/26/97					
3	10/27/97-11/23/97					
4	11/24/97-12/21/97					
5	12/22/97-01/18/98					
6	01/19/98-02/15/98					
7	02/16/98-03/15/98					
8	03/16/98-04/12/98					
9	04/13/98-05/10/98	6,050			55	
10	05/11/98-06/07/98	23,414			213	
11	06/08/98-07/05/98	10,420			95	
12	07/06/98-08/02/98	3,300			30	
13	08/03/98-08/30/98	1,320			12	
TOTAL:		44,504			405	

**TOTAL \*BA (portions of California and portions of Nevada) SALES OF ADAMS GOLF CLUBS**

## Exhibit VI

[illegible]

CONVERT TO ADAMS GOLF FISCAL PERIODS				
1Q98		3Q98		TOTAL 98
				1Q99
				TOTAL 99

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	385	748	458	1,590	15
0	348	81	8	419	
0	731	809	466	2,006	15

**COST 0028; COST 0043**

Option: SLH  
Location Group: \*LA  
Request Total & Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

F4 Or Location:  
F4 Request Year: 99  
to Period:

MULTIPLE ITEMS SALES HISTORY INQUIRY  
ADAMS "TIGHT LIES" CLUB  
ADAMS "TIGHT LIES" CLUB  
ASSORTED LOFTS  
ASSORTED LOFTS  
PLT #42  
PLT #42

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	20,700			1	138	1
2	09/28/98-10/25/98	28,800			39	192	39
3	10/26/98-11/22/98	28,650			-1	191	-1
4	11/23/98-12/20/98	28,055			-9	174	-9
5	12/21/98-01/17/99	14,835			-43	99	-43
6	01/18/99-02/14/99	18,435			24	123	24
7	02/15/99-03/14/99	12,600			-32	84	-32
8	03/15/99-04/11/99	8,755			-31	59	-30
9	04/12/99-05/09/99	12,473	93		42	87	102
10		8,593	-54		-31	62	-50
11		6,145	141		-28	44	159
12		5,431	-79		-12	48	-72
13		1,860	-91		-66	14	-90
TOTAL:		193,332	181		1,315	166	

REQ TOTALS:  
REQ AVRGs:

Option : DSH  
Location Group \*LA  
Item: 25927 ADAMS FAIRWAY WOOD STEEL  
Requested Total From

F4 Or Location:  
F4 Request Year: 99  
to

DELETED SALES HISTORY INQUIRY  
IND460  
Dept: 26  
Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	550			5		
2	09/28/98-10/25/98						
3	10/26/98-11/22/98						
4	11/23/98-12/20/98						
5	12/21/98-01/17/99						
6	01/18/99-02/14/99						
7	02/15/99-03/14/99						
8	03/15/99-04/11/99						
9	04/12/99-05/09/99						
10							
11							
12							
13							
TOTAL:		550			5		

REQ

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	6,450			43		
10	05/11/98-06/07/98	18,750			191	125	191
11	06/08/98-07/05/98	2,550			-86	17	-86
12	07/06/98-08/02/98	25,800			912	172	912
13	08/03/98-08/30/98	20,535			-20	137	-20
TOTAL:		74,085			494		

TOTAL \*LA (portions of California and Hawaii) SALES OF ADAMS GOLF CLUBS

Exhibit VI

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
					1Q99
					60
					123
					84
					36
					303
				1,228	

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
					1Q99
					0
					0
					0
					0
					0
				203	

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	182	471	575	1,228	303
0	172	31	0	203	0
0	354	501	575	1,431	303

COST 0030; COST 0044



Option: SLH  
Location Group: \*SD F4 Or Location:  
Request Total & Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

MULTIPLE ITEMS SALES HISTORY INQUIRY  
F4 Request Year: 99  
to Period:

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	18,150		20	121		20
2	09/28/98-10/25/98	12,275		-32	82		-32
3	10/26/98-11/22/98	13,050		6	87		6
4	11/23/98-12/20/98	14,985		15	100		15
5	12/21/98-01/17/99	6,286		-58	42		-58
6	01/18/99-02/14/99	9,730		55	65		55
7	02/15/99-03/14/99	9,757			66		2
8	03/15/99-04/11/99	3,490		-64	24		-64
9	04/12/99-05/09/99	5,640	-22	62	39	-19	63
10		3,840	-67	-35	26	-65	-33
11		3,910	-7	7	28		8
12		1,910	-85	-51	15	-82	-46
13		3,220	-79	69	23	-77	53
TOTAL:		106,043	112		718	115	

REQ TOTALS:  
REQ AVRGS:

Option : DSH  
Location Group \*SD F4 Or Location:  
Item: 25927 ADAMS FAIRWAY WOOD STEEL  
Requested Total From to

DELETED SALES HISTORY INQUIRY  
F4 Request Year: 99

IND460  
Dept: 28 Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	660			6		
2	09/28/98-10/25/98	440			4		
3	10/26/98-11/22/98	220			2		
4	11/23/98-12/20/98	400			5		
5	12/21/98-01/17/99						
6	01/18/99-02/14/99	160			2		
7	02/15/99-03/14/99	400			5		
8	03/15/99-04/11/99						
9	04/12/99-05/09/99	80			1		
10							
11							
12							
13							
TOTAL:		2,360			25		

REQ

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	7,200			48		
10	05/11/98-06/07/98	11,085		54	74		54
11	06/08/98-07/05/98	4,185		-62	28		-62
12	07/06/98-08/02/98	12,450		197	83		196
13	08/03/98-08/30/98	15,150		22	101		22
TOTAL:		50,070			334		

Exhibit VI

CONVERT TO ADAMS GOLF FISCAL PERIODS					
1Q98		3Q98	4Q98	TOTAL 98	1Q99
0		121	73		26
0		9	87		65
0			100		66
0			17		15
0			277		171
2Q98					
0					
48					
74					
23					
145					
			5		
			83		
			101		
			319	741	

CONVERT TO ADAMS GOLF FISCAL PERIODS					
1Q98		3Q98	4Q98	TOTAL 98	1Q99
0		6	4		0
0		0	2		2
0			5		5
0			0		0
0			11		7
2Q98					
0					
12					
56					
39					
107					
			9		
			14		
			14		
			43	161	

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	145	319	277	741	171
0	107	43	11	161	7
0	252	362	287	902	178

COST 0032; COST 0045

TOTAL \*SD (portions of California, Arizona, Colorado, portions of New Mexico, Nevada and Utah) SALES OF ADAMS GOLF CLUBS

Option: SLH - MULTIPLE ITEMS SALES HISTORY INQUIRY  
Location Group: \*MW F4 Or Location: F4 Request Year: 99  
Request Total & Average From Period: to Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	4,500		-49	30		-49
2	09/28/98-10/25/98	3,450		-23	23		-23
3	10/26/98-11/22/98	2,100		-39	14		-39
4	11/23/98-12/20/98	4,485		114	30		114
5	12/21/98-01/17/99	2,100		-53	14		-53
6	01/18/99-02/14/99	1,950		-7	13		-7
7	02/15/99-03/14/99	900		-54	6		-54
8	03/15/99-04/11/99	1,200		33	8		33
9	04/12/99-05/09/99	300	-97	-75	2	-97	-75
10		140	-95	-53	1	-94	-50
11		280	-99	100	2	-99	100
12		250	-99	-11	2	-99	
13		280	-97	12	2	-97	
TOTAL:		21,935	-76		147	-75	

REQ TOTALS:  
REQ AVRGs:

Option : DSH DELETED SALES HISTORY INQUIRY IND460  
Location Group \*MW F4 Or Location: F4 Request Year: 99  
Item: 25927 ADAMS FAIRWAY WOOD STEEL Dept: 26 Vendor: 8093-3  
Requested Total From to

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98						
2	09/28/98-10/25/98						
3	10/26/98-11/22/98						
4	11/23/98-12/20/98						
5	12/21/98-01/17/99						
6	01/18/99-02/14/99						
7	02/15/99-03/14/99						
8	03/15/99-04/11/99						
9	04/12/99-05/09/99						
10							
11							
12							
13							
TOTAL:							

REQ

ADAMS "TIGHT LIES" CLUB  
ADAMS "TIGHT LIES" CLUB  
ASSORTED LOFTS  
ASSORTED LOFTS  
PLT =42  
PLT =42

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	10,950					
10	05/11/98-06/07/98	2,700		-75			-75
11	06/08/98-07/05/98	24,900		822			822
12	07/06/98-08/02/98	42,450		70			70
13	08/03/98-08/30/98	8,635		-79			-79
TOTAL:		89,635			599		

Exhibit VI

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
3Q98					
30					
2					
4Q98					
21					
14					
30					
6					
70					
1Q99					
9					
13					
6					
5					
32					
1Q98					
0					
0					
0					
0					
0					
2Q98					
0					
73					
18					
136					
227					
3Q98					
30					
283					
59					
404					
TOTAL 98				702	

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
3Q98					
0					
0					
4Q98					
0					
0					
0					
0					
1Q99					
0					
0					
0					
0					
0					
2Q98					
0					
66					
41					
2					
189					
3Q98					
0					
1					
0					
2					
TOTAL 98				110	

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	227	404	70	702	32
0	109	2	0	110	0
0	336	406	70	812	32

COST 0034; COST 0046

TOTAL \*MW (Iowa, Illinois, Indiana, Kansas, Michigan, Minnesota, Montana and Ohio) SALES OF ADAMS GOLF CLUBS



Option: SLH  
Location Group \*NE  
Request Total and Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

F4 Or Location:  
F4 Request Year: 99  
to Period:

MULTIPLE ITEMS SALES HISTORY INQUIRY

ADAMS "TIGHT LIES" CLUB  
ADAMS "TIGHT LIES" CLUB  
ASSORTED LOFTS  
ASSORTED LOFTS  
PLT =42  
PLT =42

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	49,765		52	332		52
2	09/28/98-10/25/98	60,900		22	406		22
3	10/26/98-11/22/98	50,015		-18	337		-17
4	11/23/98-12/20/98	73,220		46	489		45
5	12/21/98-01/17/99	22,350		-69	149		-70
6	01/18/99-02/14/99	24,600		10	164		10
7	02/15/99-03/14/99	18,300		-26	122		-26
8	03/15/99-04/11/99	14,540		-21	97		-20
9	04/12/99-05/09/99	12,791	-23	-12	88	-21	-9
10		14,694		15	106	8	20
11		11,145	-60	-24	82	-55	-23
12		7,406	-88	-34	54	-87	-34
13		6,200	-81	-16	45	-79	-17
TOTAL:		365,928	140		2,471	143	

REQ TOTALS:  
REQ AVRGs:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	16,650			111		
10	05/11/98-06/07/98	14,700		-12	98		-12
11	06/08/98-07/05/98	27,800		88	184		88
12	07/06/98-08/02/98	60,600		120	404		120
13	08/03/98-08/30/98	32,805		-46	219		-46
TOTAL:		152,355			1,016		

Exhibit VI

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
1Q98	0	3Q98	332	4Q98	363
	0		44		337
	0				489
	0				69
2Q98	0				1,247
	0	2Q98	0		
	0		111		
	0		98		
3Q98	0		151		33
	0		360		404
	0				219
	0				1,031
				TOTAL 98	2,639

Option : DSH  
Location Group \*NE  
Item: 25927 ADAMS FAIRWAY WOOD STEEL  
Requested Total From  
to

F4 Or Location:  
F4 Request Year: 99  
to Period:

DELETED SALES HISTORY INQUIRY

IND460  
Dept: 26  
Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	550			5		
2	09/28/98-10/25/98	220			2		
3	10/26/98-11/22/98	110			1		
4	11/23/98-12/20/98	1,440			18		
5	12/21/98-01/17/99	960			12		
6	01/18/99-02/14/99	400			5		
7	02/15/99-03/14/99	400			5		
8	03/15/99-04/11/99	240			3		
9	04/12/99-05/09/99	320			4		
10		240			3		
11		80			1		
12		349			7		
13							
TOTAL:		5,149			64		

REQ

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	3,740			34		
10	05/11/98-06/07/98	7,040			64		
11	06/08/98-07/05/98	2,970			27		
12	07/06/98-08/02/98	1,749			16		
13	08/03/98-08/30/98	880			6		
TOTAL:		16,379			149		

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
1Q98	0	3Q98	5	4Q98	2
	0		0		1
	0				18
	0				5
2Q98	0				26
	0	2Q98	0		
	0		34		
	0		64		
3Q98	0		22		5
	0		120		16
	0				8
	0				34
				TOTAL 98	180

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	360	1,031	1,247	2,639	435
0	120	34	26	180	19
0	480	1,065	1,273	2,818	454

COST 0038; COST 0047

TOTAL \*NE (Connecticut, Delaware, Massachusetts, Maryland, New Hampshire, portions of New Jersey, New York, Pennsylvania, portions of Virginia, and Vermont) SALES OF ADAMS GOLF CLUBS

Option : SLH  
Location Group: \*SE  
Request Total and Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

F4 Or Location:  
F4 Request Year: 99  
to Period:

MULTIPLE ITEMS SALES HISTORY INQUIRY

ADAMS "TIGHT LIES" CLUB  
ADAMS "TIGHT LIES" CLUB  
ASSORTED LOFTS  
ASSORTED LOFTS  
PLT =42  
PLT =42

Exhibit VI

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	8,650		-46	59		-46
2	09/28/98-10/25/98	15,000		69	100		69
3	10/26/98-11/22/98	16,800		12	112		12
4	11/23/98-12/20/98	20,700		23	138		23
5	12/21/98-01/17/99	7,650		-63	51		-63
6	01/18/99-02/14/99	6,900		-10	46		-10
7	02/15/99-03/14/99	5,550		-20	37		-20
8	03/15/99-04/11/99	4,590		-17	31		-16
9	04/12/99-05/09/99	2,125	608	-54	18	650	-52
10		1,570	-85	-26	11	-84	-27
11		840	-79	-46	6	-78	-45
12		1,400	-93	67	10	-92	67
13		780	-95	-44	6	-95	-40
TOTAL:		92,755	86		622	87	

REQ TOTALS:  
REQ AVRGs:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	300			2		
10	05/11/98-06/07/98	10,200		999	68	999	
11	06/08/98-07/05/98	4,035		-60	27	-60	
12	07/06/98-08/02/98	16,900		368	126	367	
13	08/03/98-08/30/98	16,480		-13	110	-13	
TOTAL:		49,915			333		

CONVERT TO ADAMS GOLF FISCAL PERIODS					
		3Q98	4Q98	TOTAL 98	1Q99
1Q98	0	59	89		31
	0	11	112		46
	0		138		37
	0		20		19
			359		133
2Q98	0				
	2				
	68				
	22		5		
		92	126		
			110		
			311	762	

Option : DSH  
Location Group: \*SE  
Item: 25927 ADAMS FAIRWAY WOOD STEEL  
Requested Total From

F4 Or Location:  
F4 Request Year: 99  
to

DELETED SALES HISTORY INQUIRY

IND460  
Dept: 26  
Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	110			1		
2	09/28/98-10/25/98	110			1		
3	10/26/98-11/22/98	220			2		
4	11/23/98-12/20/98	240			3		
5	12/21/98-01/17/99	210			3		
6	01/18/99-02/14/99	150			2		
7	02/15/99-03/14/99						
8	03/15/99-04/11/99						
9	04/12/99-05/09/99						
10							
11							
12							
13							
TOTAL:		1,040			12		

REQ

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98	220			2		
10	05/11/98-06/07/98	3,650			35		
11	06/08/98-07/05/98	2,750			25		
12	07/06/98-08/02/98	1,980			18		
13	08/03/98-08/30/98	1,870			17		
TOTAL:		10,670			97		

CONVERT TO ADAMS GOLF FISCAL PERIODS					
		3Q98	4Q98	TOTAL 98	1Q99
1Q98	0	1	1		2
	0	0	2		2
	0		3		0
	0		7		0
					4
2Q98	0				
	2				
	35		4		
	21		18		
		58	17		
			41		
			105		

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	92	311	359	762	133
0	58	41	7	105	4
0	150	351	366	867	137

COST 0038; COST 0048

TOTAL \*SE (Alabama, Florida, Georgia, Maryland, North Carolina, portions of New Jersey, Puerto Rico, South Carolina, Tennessee, and portions of Virginia) SALES OF ADAMS GOLF CLUBS

Option : SLH  
Location Group: \*TE  
Request Total and Average From Period:  
Requested Year Item(s): 25926  
Previous Year Item(s): 25926

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	1,050		-53	7		-53
2	09/28/98-10/25/98	1,650		57	11		57
3	10/26/98-11/22/98	150		-91	1		-91
4	11/23/98-12/20/98	450		200	3		200
5	12/21/98-01/17/99	900		100	6		100
6	01/18/99-02/14/99	1,200		33	8		33
7	02/15/99-03/14/99	1,045		-13	7		-13
8	03/15/99-04/11/99	450		-57	3		-57
9	04/12/99-05/09/99	590		31	4		33
10		550	-54	-7	4	-50	
11		700	-33	27	5	-29	25
12		280	-87	-60	2	-86	-60
13		420	-81	50	3	-80	50
<b>TOTAL:</b>		9,435	43		64	45	

REQ TOTALS:  
REQ AVRGs:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98						
10	05/11/98-06/07/98	1,200			8		
11	06/08/98-07/05/98	1,050		-13	7		-13
12	07/06/98-08/02/98	2,100		100	14		100
13	08/03/98-08/30/98	2,250		7	15		7
TOTAL:		6,600			44		

Option : DSH	DELETED SALES HISTORY INQUIRY	IND460
Location Group: "TE	F4 Or Location:	
Item: 25927 ADAMS FAIRWAY WOOD STEEL	F4 Request Year: 99	
Requested Total From	Dept: 28	Vendor: 8093-3

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	110			1		
2	09/28/98-10/25/98	220			2		
3	10/26/98-11/22/98	110			1		
4	11/23/98-12/20/98	400			5		
5	12/21/98-01/17/99						
6	01/18/99-02/14/99	80			1		
7	02/15/99-03/14/99						
8	03/15/99-04/11/99						
9	04/12/99-05/09/99						
10							
11							
12							
13							
TOTAL:		920			10		

**REQ**

Previous Fiscal Year 1998						
Per	Dates	Sales \$	%Y	%LP	Units	%Y
1	09/01/97-09/28/97					
2	09/29/97-10/26/97					
3	10/27/97-11/23/97					
4	11/24/97-12/21/97					
5	12/22/97-01/18/98					
6	01/19/98-02/15/98					
7	02/16/98-03/15/98					
8	03/16/98-04/12/98					
9	04/13/98-05/10/98					
10	05/11/98-06/07/98	770			7	
11	06/08/98-07/05/98	220			2	
12	07/06/98-08/02/98	440			4	
13	08/03/98-08/30/98	330			3	
TOTAL:		1,760			16	

TOTAL \*TE (Texas and portions of New Mexico) SALES OF ADAMS GOLF CLUBS

Exhibit VI

CONVERT TO ADAMS GOLF FISCAL PERIODS				
			TOTAL 98	
	3Q98			
	7	4Q98	10	
	1	1	3	
		2	16	
1Q98				1Q99
0				
0				
0	2Q98			
0	0			
0	0			
0	8			
	6			
	14			
		1		
		14		
		15		
		38		
			68	

CONVERT TO ADAMS GOLF FISCAL PERIODS									
						TOTAL 98			
		3Q98		4Q98				1Q99	
		1		2					
		0		1					
				5					
				0					
				8					
1Q98									
0									
0									
0									
0									
0									
		2Q98							
		0							
		0							
		7							
		2							
		9							
				0					
				4					
				3					
				9					
						25			

1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	14	38	16	68	2
<u>0</u>	<u>9</u>	<u>9</u>	<u>8</u>	<u>25</u>	
<u>0</u>	<u>22</u>	<u>47</u>	<u>24</u>	<u>93</u>	<u>2</u>

COST 0040; COST 0049

Option : SLH		MULTIPLE ITEMS SALES HISTORY INQUIRY		IND1470
Location Group: *CN	F4 Or Location:	F4 Request Year: 00		
Request Total and Average From Period:		to Period:		
Requested Year Item(s): 363729		ADAMS TIGHT LIES	MENS GOLF CLUB	
Previous Year Item(s): 363729		ADAMS TIGHT LIES	MENS GOLF CLUB	

Requested Fiscal Year 1999							
Per	Date	Sales \$	%Y	%LP	Units	%Y	%LP
1	08/31/98-09/27/98						
2	09/28/98-10/25/98						
3	10/26/98-11/22/98						
4	11/23/98-12/20/98						
5	12/21/98-01/17/99						
6	01/18/99-02/14/99						
7	02/15/99-03/14/99	200			1		
8	03/15/99-04/11/99	45,980		999	230		999
9	04/12/99-05/09/99	46,360		1	232		1
10		6,980		-85	35		-85
11		47,730		584	239		583
12		27,000		-43	135		-44
13		14,980		-45	75		-44
TOTAL:		189,230			947		

REQ AVRGs:

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%Y	%LP	Units	%Y	%LP
1	09/01/97-09/26/97						
2	09/26/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98						
10	05/11/98-06/07/98						
11	06/08/98-07/05/98						
12	07/06/98-08/02/98						
13	08/03/98-08/30/98						
TOTAL:							

Option : DSH	DELETED SALES HISTORY INQUIRY		IND460
Location Group *CN	F4 Or Location:	F4 Request Year: 99	
Item: 299409 ADAMS LADIES TIGHT LIES			
Requested Total From	to	Dept: 26	Vendor: 51595

Requested Fiscal Year 1999							
Per	Dates	Sales \$	%Y	%LP	Units	%LY	%LP
1	08/31/98-09/27/98	250			1		
2	09/28/98-10/25/98	500			2		
3	10/26/98-11/22/98	250			1		
4	11/23/98-12/20/98	750			3		
5	12/21/98-01/17/99	250			1		
6	01/18/99-02/14/99	250			1		
7	02/15/99-03/14/99	450			2		
8	03/15/99-04/11/99	3,398			17		
9	04/12/99-05/09/99	1,988			10		
10		600			3		
11		600			3		
12		200			1		
13							
TOTAL:		9,494			45		

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%LY	%LP	Units	%LY	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98						
8	03/16/98-04/12/98						
9	04/13/98-05/10/98						
10	05/11/98-06/07/98	3,250			13		
11	06/08/98-07/05/98	10,250			41		
12	07/06/98-08/02/98	5,000			20		
13	08/03/98-08/30/98	4,000			16		
TOTAL:		22,500			90		

Exhibit VI

[illegible]

CONVERT TO ADAMS GOLF FISCAL PERIODS					
			<b>TOTAL 98</b>		
	<b>1Q98</b>	<b>3Q98</b>	<b>4Q98</b>		<b>1Q99</b>
	0	1	2		7
	0	0	1		7
	0		3		2
	0		0		11
	0		6		14
	<b>2Q98</b>				
	0				
	0				
	13				
	34				
	47				
		7			
		20			
		16			
		45			
				<b>97</b>	

**COST 0050, 0051, 0052**

Exhibit VI

Previous Fiscal Year 1998							
Per	Dates	Sales \$	%Y	%LP	Units	%Y	%LP
1	09/01/97-09/28/97						
2	09/29/97-10/26/97						
3	10/27/97-11/23/97						
4	11/24/97-12/21/97						
5	12/22/97-01/18/98						
6	01/19/98-02/15/98						
7	02/16/98-03/15/98	250			1		
8	03/16/98-04/12/98	55,750			223		
9	04/13/98-05/10/98	40,000		999	160		999
10	05/11/98-06/07/98	36,225		-28	145		-28
11	06/08/98-07/05/98	33,000		-9	132		-9
12	07/06/98-08/02/98	13,610		-59	55		-58
13	08/03/98-08/30/98	9,102		-33	37		-33
TOTAL:		187,937			753		

**TOTAL \*CN (Canada: AB, BC, MB, NB, NL, NS, ON, QC, and SK) SALES OF ADAMS GOLF CLUBS**

CONVERT TO ADAMS GOLF FISCAL PERIODS					
				TOTAL 98	
		3Q98			
		15	4Q98		
		1	8		
			7		
			3		
			0		
			18		
1Q98					1Q99
0					0
0					1
1					3
127	2Q98				3
128	96				6
	160				
	145				
	108	24			
	509	55			
		37			
		132			
				787	
1Q98	2Q98	3Q98	4Q98	TOTAL 98	1Q99
0	0	0	0	0	141
0	47	45	6	97	14
128	509	132	18	787	6
128	556	176	24	884	160



Exhibit VII

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
2/16/98	440 (Canada)				
3/3/98	200 (US) 60 (Canada)				
3/15/98 [for 2/16/98- 3/15/98]		1 (Canada)			
3/17/98	2,883 (US)				
3/23/98			WDC Mackenzie first reports the appearance of Adams Golf clubs in Canadian Costcos (ADAMS 9325)		
3/26/98	492 (Canada)				
3/27/98				Adams Golf monitors large orders for potential gray marketing (ADAMS 1323)  Adams Golf stopped a large order from going to King Par in Flint, MI for fear of potential gray marketing (ADAMS 1323)	
3/31/98					188,898
4/12/98 [for 3/16/98- 4/12/98]		223 (Canada)			

<sup>1</sup> The counts in this column are from the document Costco produced, showing when its warehouses received Adams Golf Tight Lies clubs COST 0001-0008

<sup>2</sup> The counts in this column are from Costco's records showing Costco sales of Adams Golf Tight Lies Clubs COST 0024, 0041, 0050-0052.

<sup>3</sup> ADAMS 28669.



DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
4/13/98			WDC Mackenzie complains to Adams Golf's new director of international sales, Chris Beebe, about the presence of Adams Golf clubs in Canadian Costcos (MCK 93 – MCK 96)		
4/14/98			WDC Mackenzie sends a follow-up fax to Chris Beebe, reminding him that the Adams clubs were first seen in Costco around March 23 (ADAMS 9325 – ADAMS 9328)		
4/15/98			WDC Mackenzie sends memo to Chris Beebe regarding the impact of Costco on Mackenzie's sales of Adams Golf's clubs (MCK 87 – MCK 89)	Chris Beebe sends a memo to Mark Gonsalves, discussing the dangers of gray marketing and the solutions that other golf retailers have employed to combat the problem (ADAMS 5045)	
4/28/98			WDC Mackenzie tells Chris Beebe on a visit to Canada that about 600 woods made it into Canadian Costcos, although most Costcos had run out of stock by this point (ADAMS 9405 – ADAMS 9410)		
5/6/98			Pro Golf Discount in Fairfax, VA cancelled order because Adams clubs are in Costco (ADAMS 041074)	Chris Beebe sends a letter to all international distributors, threatening to terminate any who participate in gray marketing, and offering to match Costcos price for any thinking of selling to Costco (MCK 81 - MCK 82)	
5/7/98			Adams Golf clubs found in Costco in Modesto, CA (ADAMS 1504)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
5/10/98 [for 4/13/98-5/10/98]		649 (U.S.) 160 (Canada)			
5/11/98	1,500 (US)				
5/18/98	300 (US)			Barney Adams writes to Jim Sinegal of Costco, demanding that Costco cease selling Adams clubs, and asking to know where Costco is acquiring the clubs (ADAMS 1505)	
5/20/98	225 (US)				
5/21/98			Pro Golf complains that Costco is selling Adams Golf product (ADAMS 2471)	Mark Gonsalves sends a letter to Paul McCormick at Pro Golf, explaining that Adams Golf does not sell to Costco, and that Adams Golf is looking for ways to stop its product from being in Costco. (ADAMS 2471) Gonsalves also writes Adams Golf's sales department, asking them to pass on this same message to any customers complaining about Costco (ADAMS 2470)	
5/22/98				Costco's Patrick Callans responds to Barney Adams's letter, saying that Costco will not reveal its source, other than to say that it is a US company (ADAMS 1501 – ADAMS 1503)  Barney Adams sends a letter to Patrick Callans, demanding that Costco identify the retailer that had sold Adams Golf clubs to it (ADAMS 1499)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
5/28/98				Patrick Callans of Costco responds to Barney Adams's letter, providing Adams with the certificate of authenticity signed by the retailer that supplied Costco, but still refusing to reveal the retailer's identity (ADAMS 1498 – ADAMS 1500)	
5/29/98	2,000 (US)		WDC Mackenzie reports that a new shipment of Adams Golf clubs have hit Canadian Costcos (ADAMS 1497)		
6/1/98			Centerville Golf in Centerville, VA complained about Adams clubs in Costco (ADAMS 041242)	Barney Adams writes another letter to Patrick Callans of Costco, demanding that Costco identify the retailer providing Costco with Adams Golf clubs (ADAMS 1495)	
6/7/98 [for 5/11/98- 6/7/98]		1625 (U.S.) 158 (Canada)			
6/8/98			Merrifield Golf in Fairfax, VA called regarding Adams clubs seen at Costco (ADAMS 041296)	Adams Golf implements a price-matching policy in Canada that allows the retailers to match Costco's price without giving up their margin for any customer that mentions that Adams clubs are available at Costco (MCK 1053 – MCK1055)	
6/9/98				Adams Golf issues a press release announcing that the Company has taken legal action against Costco (ADAMS 1477)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
6/11/98			Jack Tone Golf in Ripon, CA called regarding Adams clubs in Costco (ADAMS 041334)	Adams Golf files a Bill of Discovery in Texas state court against Costco (ADAMS 1474 – ADAMS 1493)	
6/24/98			Green River Golf Club in Corona, CA called to complain about clubs in Costco (ADAMS 041435)		
6/25/98			Pro Golf Discount in Boise, ID called regarding their problems selling clubs due to Costco (ADAMS 041441)  Centerville Golf Center in Centerville, VA called to complain again about Costco (ADAMS 041443)		
6/26/98				Barney Adams writes letters to Larry Tatro of Manatee Golf and Dan Straka of King Par Golf, reminding them of their retailer agreements with the Company and the fact that it only allows him to sell to end-users. Adams asks Tatro and Straka to sign and return copies of this distribution policy to the Company. (ADAMS 1457; ADAMS 1473)  Adams Golf internal minutes indicate tracing of shipments to Manatee (ADAMS 9071)	
6/29/98			Tierneys Golf in Walnut Creek, CA called regarding a customer returning clubs after seeing Adams Golf clubs in Costco (ADAMS 041454)		
6/31/98					268,598

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
<b>Pre-IPO total as of 6/31/98</b>					<b>457,496</b>
7/3/98			Customer requests Adams Golf hat offer after buying clubs at a Costco in Livonia, MI (ADAMS 1447)		
7/5/98 [for 6/8/98-7/5/98]		926 (US) 173 (Canada)			
<b>Pre-IPO total as of 7/5/98</b>		<b>3200 (US) 715 (Canada)</b>			
7/8/98	269 (US)		Golfdom in McLean, VA called regarding a credit for clubs they had purchased at Costco (ADAMS 041514)		
<b>Pre-IPO total as of 7/8/98</b>	<b>992 (US) 7377 (Canada)</b>				
7/16/98				At a staff meeting, the Company discusses potentially implementing a serialization program for Adams Golf clubs (ADAMS 9088 – ADAMS 9091)	
7/21/98	1,296 (US)				
7/22/98	1,795 (US)				
7/27/98			Foster's Discount Golf in Bellingham, WA called to complain about problems with sell-through due to Adams clubs in Costco (ADAMS 041654)		
7/29/98	440 (US)				
8/2/98 [for 7/6/98-8/2/98]		2029 (US) 75 (Canada)			

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
8/10/98			International Golf of Modesto, CA called to complain about Adams clubs being at Costco (ADAMS 041729)  Jack Tone Golf of Ripon, CA called a second time to complain about Adams clubs at Costcos (ADAMS 041734)	Adams Golf's Bill of Discovery against Costco is voluntarily dismissed for lack of jurisdiction (ADAMS 1450 – ADAMS 1456)	
8/11/98			Golf Den in Portland, OR called to complain about the presence of Adams Golf clubs at Costco (ADAMS 041741)  Centerville Golf in Centerville, VA called again to complain about the fact that Adams Golf had not managed to keep its clubs out of Costco yet (ADAMS 041750)		
8/17/98			Monroe Golf & Country Club in Monroe, MI calls to complain about the presence of Adams Golf clubs at Costco (ADAMS 041773)		
8/19/98	2,918 (US)		WDC Mackenzie writes to Barney Adams, complaining of a problem with Adams Golf clubs in Costcos, and demanding that the Company find new solutions to the issue (MCK 72 – MCK 74)		
8/21/98			Centerville Golf in Centerville, VA called yet again to complain of Adams Golf clubs still being in Costco (ADAMS 041818)		



DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
8/30/98 [for 8/3/98- 8/30/98]		1373 (US) 53 (Canada)			
9/2/98			Crescent Golf Shop in Union, NJ called to complain about Adams Golf clubs in Costcos (ADAMS 041915-16)		
9/10/98	250 (US)				
9/14/98			Golf Den in Portland, OR called again to complain about Adams Golf not resolving the Costco problem (ADAMS 041991)		
9/15/98			Rancho Marina Golf Club in Santa Maria, CA called to report Adams Golf clubs in nearby Costco (ADAMS 042007)		
9/25/98			Bob Waltons Golf Range called to complain about presence of Adams Golf clubs in Costco (ADAMS 042134)		
9/27/98 [for 8/31/98- 9/27/98]		1266 (US) 16 (Canada)			
9/30/98			Mountain Shadows Golf Resort in Rohnert Park, CA called to return clubs due to the presence of Adams Golf clubs in Costco (ADAMS 042188)		203,445

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
10/5/98				<p>Club serialization program is on track to start in December (ADAMS 27732 – ADAMS 27735)</p> <p>An order of 115 clubs to King Par have been marked by hand under the grip and sent to retailers suspected of gray marketing in an effort to track clubs before serialization can be implemented (ADAMS 27732 – ADAMS 27735)</p> <p>The retailer agreement is being reworded by lawyers to make it as legally enforceable as possible (within the confines of antitrust law) (ADAMS 27732 – ADAMS 27735)</p>	
10/7/98				Scott Blevins begins using the Regional Account Coordinators to attempt to count the number of clubs in Costcos (ADAMS 1564)	
10/8/98			Golf Den in Portland, OR called again to complain of Costco selling Adams Golf clubs at reduced prices (ADAMS 042270)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
10/15/98				<p>"Costco Buster Team" made up of the Regional Account Coordinators is assigned to canvas all Costcos and attempt to get a sense of their inventories of Adams Golf clubs by asking how many clubs they have for an upcoming golf tournament (ADAMS 1524)</p> <p>Adams Golf has implemented a stand bag promotion that is not offered to customers who buy their clubs at Costcos (ADAMS 1571)</p>	
10/19/98			Kihei Discount Golf of Kihei, HI called to complain about the appearance of Adams Golf clubs in Costco (ADAMS 042365)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
10/22/98			<p>Little Silver Pro Shop in Little Silver, NJ called to complain about problems with sell-through due to Adams Golf clubs appearing in Costcos (ADAMS 042396)</p> <p>International Golf Disc called to complain about Costco underselling them on Adams Clubs (ADAMS 042400)</p> <p>Bob's Sports World in Waterford, NY called to complain about Costco (ADAMS 042403)</p> <p>Oak Ridge Golf Club in New Haven, NY called to complain about the presence of Adams Golf clubs in Costcos (ADAMS 042404)</p> <p>Charlottesville Golf Center in Charlottesville, VA called to complain about Adams Golf clubs in Costco and demand to return clubs as a result (ADAMS 1561)</p>	Adams Golf continues to monitor large suspicious orders, take inventory of Costco, and wait on legal action and the serialization machine (ADAMS 1571; ADAMS 1574)	
10/25/98 [for 9/28/98- 10/25/98]		1115 (US) 11 (Canada)			

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
10/27/98			Mountain Shadows Golf Resort in Rohnert Park, CA called again to complain about Adams Golf clubs appearing in Costcos (ADAMS 042427)  Carpers Valley Golf Club in Winchester, VA called to return clubs due to the presence of Adams Golf clubs in Costco nearby (ADAMS 042430)		
10/28/98			Robersonville Country Club in Robersonville, NC complained about having Adams Golf clubs in discount shops in the vicinity (ADAMS 042441)		
11/2/98			Mr. B's Discount Pro Shop in Eatontown, NJ complained that it was having problems with sell-through due to the presence of Adams Golf clubs at Costco (ADAMS 042465)		
11/4/98			Kihei Discount Golf in Kihei, HI complained again about being undersold by Costco on Adams Golf clubs (ADAMS 042486)		
11/5/98			New York Golf Center in Port Chester, NY complained about Adams Golf clubs being in a Costco next door to him (ADAMS 042501)	Continuing to monitor Costco's inventory, Adams Golf discovers that Costco has very slow sell-through of its clubs (ADAMS 1588 – ADAMS 1593)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
11/6/98			Bryant Boys Golf in Marietta, GA complained that they were having problems competing with the price of Adams Golf clubs at Costco (ADAMS 042512-13)  New York Golf Club in Port Chester, NY called back to return clubs due to the presence of Adams Golf clubs at Costco (ADAMS 042515)		
11/9/98			Pro Shop at Ridgeline in Orange, CA called to complain that Adams Golf clubs in Costco were hurting their sell-through rate (ADAMS 042540)		
11/11/98			New York Golf Center in Port Chester, NY called to ask about programs for stores suffering the effects of Adams Golf clubs in Costco (ADAMS 042562)		
11/16/98			John Prince Golf Center in Lake Worth, FL called to complain about the pricing of Adams Golf clubs in Costco (ADAMS 042589)		
11/18/98			Dukes Golf Works in Annapolis, MD called to complain about the presence of Adams Golf clubs in Costco (ADAMS 042611-612)	Adams Golf continues to track Costco's inventory (ADAMS 1550 – ADAMS 1554)	



DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
11/19/98			Cape Ann Instant Replay in Ipswich, MA called to return clubs due to the presence of Adams Golf clubs at Costco (ADAMS 042629)	Adams Golf ceases its price matching program in Canada; while the program was in place. WDC Mackenzie price-matched \$34,368.19 worth of merchandise (MCK 1613)	
11/20/98	491 (US)		Tee Golf Shop in Colonia, NJ called to complain about discounters selling Adams Golf clubs at lower prices (ADAMS 042632)		
11/22/98 [for 10/26/98- 11/22/98]		977 (US) 8 (Canada)			
12/2/98			Chicago Heights Country Club in Chicago Heights, IL called to complain about Costco underselling them on Adams Golf clubs (ADAMS 042706)  WDC Mackenzie complains of the impact Costco has had on its sales in 1998 (MCK 50 – MCK 51)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE <sup>1</sup>	NUMBER OF CLUBS SOLD BY COSTCO <sup>2</sup>	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF <sup>3</sup>
12/7/98			Pro Golf Discount in Simi Valley, CA called to return clubs due to the presence of Adams Golf clubs in Costco (ADAMS 042744)  Stony Hill Custom Golf in Bethel, CT called to complain about the low cost of Adams Golf clubs at Costco (ADAMS 042746)  WDC Mackenzie complains of Adams Golf clubs in Costco and requests price support (MCK 38 –MCK 41)		
12/9/98			Pro Golf in Marietta, GA called to complain about Adams Golf clubs being sold at Costco for less (ADAMS 042767)  Kihei Discount Golf in Kihei, HI called to complain again about the low cost of Adams Golf clubs in Costco (ADAMS 042768)		
12/16/98			Albuquerque Golf called to complain about the effect of Adams Golf clubs in Costco on their prices (ADAMS 042831)	Adams Golf re-implements the price-matching program in Canada (MCK 35 – MCK 36)	
12/20/98 [for 11/23/98- 12/20/98]		1325 (US) 6 (Canada)			
12/30/98			Diamond Head Golf Honolulu, HI called to complain about not being included in bag promo. (ADAMS 042904)		
12/31/98					64,049

UNITED STATES DISTRICT COURT  
DISTRICT OF DELAWARE

CERTIFICATE OF SERVICE

I hereby certify that on July 14, 2006, I have caused the foregoing to be served by Hand Delivery and Electronic Mail which has also been filed with the Clerk of Court using CM/ECF which will send notification of such filing(s) to the following:


Carmella P. Keener  
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I hereby certify that on July 14, 2006, I have sent by Federal Express and Electronic Mail the foregoing document(s) to the following non-registered participants:

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